

Program Eligibility Requirements

Participants must be either an established farmer generating a minimum of \$10,000 in gross farm income from sales of eligible farm commodities **OR** a beginning farmer¹.

¹A beginning farmer is defined as someone who has farmed for less than three years; owns or controls productive agricultural assets and demonstrates that the farm business has the capability of generating a minimum of \$10,000 in gross farm income from sales of eligible farm commodities within three years of applying.



CONTACTS

BC Farm Business Advisory Services Program

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BC Ministry of Agriculture Agri-Food Business Development Program

Contacts

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Martin Sills	Williams Lake	250 398-4505

For additional details visit: [www.al.gov.bc.ca/
busmgmt/FB_Advisory_Services.html](http://www.al.gov.bc.ca/busmgmt/FB_Advisory_Services.html)



"Good plans shape good decisions. That's why planning helps to make elusive dreams come true."

Lester R. Bittel

BC Farm Business Advisory Services Program



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Do you have the financial information and business plans you need to make the best decisions for you and your family? Are you considering

changes to your farm business? The Farm Business Advisory Services program is designed to support basic financial analyses and specialized business planning to enable producers to make more informed decisions and strengthen their farm business.

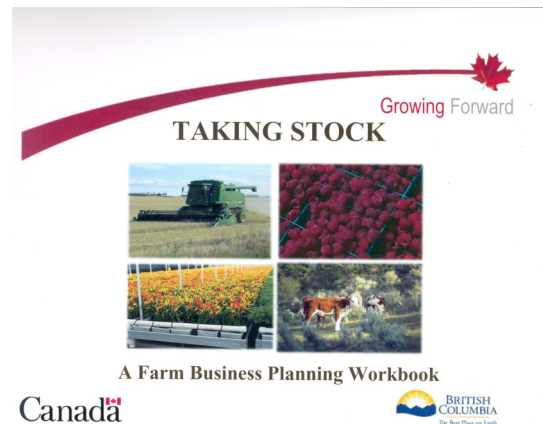
Access to this program starts with completion of Taking Stock (a farm business self-assessment) followed by advisory services support.

Benefits include: Improving your understanding of your financial situation; getting your farm's performance benchmarked and; receiving assistance with planning the development of your farm business.

Farm Business Self Assessment

Taking Stock Workbook

Completing this farm business self assessment workbook guides producers through an assessment of their farm business and the development of a farm action plan. Completing the farm action plan and application form is the first step in applying to the program for funding support.



Taking Stock Workbook for the Beginning Farmer

This booklet has the same purpose as the Taking Stock Workbook but is geared to the beginning farmer.

Consulting Services

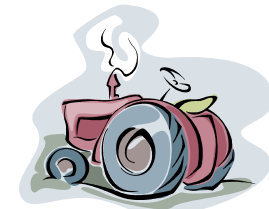
Tier 1

Basic farm financial assessment (program support of \$1,900 with a \$100 upfront fee paid by the producer to their Farm Business Advisor).

Tier 2

Specialized business planning (85% support up to \$3,000) to adopt progressive farm business management practices and strategies in one of nine business management areas: Business Strategy; Marketing Strategy; Production Economics; Human Resources; Financial Management; Risk Management; Succession Planning; Business Structures; Value Added Ventures.

All forms and a list of eligible farm business management consultants are available on the Ministry of Agriculture website: <http://www.al.gov.bc.ca/busmgmt/>



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