

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM LIST OF ELIGIBLE CONSULTANTS

Criteria for Eligible Consultants:

Consultants on this list were selected based on the following combination of education and experience criteria:

1. EDUCATION AND EXPERIENCE

Advisors must have demonstrated that they met one of the following minimum requirements:

- A post secondary degree in Agriculture, Economics, or Business Administration, plus references for two years experience working in agriculture or agri-business with farms or small business, with a background and or experience in agriculture: **or**
- A certificate or diploma in Agriculture, Economics or Business Administration, plus references for five years experience working in agriculture or agri-business with farms or small business, with a background and/or experience in agriculture: **or**
- References for seven years experience working as a financial advisor with farms and or small businesses, with a background and/or experience in agriculture.

2. PROFESSIONAL EXPERIENCE

Advisors must have demonstrated that they met the following experience:

For Tier 1 program work.

- Preparing and analyzing historic and pro-forma financial statements (balance sheets, revenue and expense statements, business ratios analysis, source and use of funds schedules, cash flow statements) on both a cash and accrual basis: and
- Small business consulting (formulating opinions, identifying solutions and preparing proposals to affect change).

For Tier 2 program work:

- As per Tier 1: plus
- Demonstrated experience in the proposed specialized business management area being supported.

How to Select a Farm Advisor:

Information on how to select a Farm Advisor is available on the Canadian Farm Business Council's website at:

<http://www.farmcentre.com/FarmAdvisors/resources.aspx>

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM
LIST OF ELIGIBLE CONSULTANTS

Southern Interior/Kootenay Region

Creston

Richard V. McLeod, C.G.A.

Box 999
Creston, BC V0B 1G0
Ph: 250-428-7181 Fax: 250-428-9910
richard.mcleod@shawcable.com

Tier 2 specialization: business strategy, production economics, financial management, succession planning, business structures, marketing strategy, human resources, risk management and value-added ventures.

Kimberley

Rieva McCuaig, M.Sc., P.Ag.

419 Fortier Street
Kimberley, BC V1A 1N7
Ph: 250-427-3836 cell: 250-919-9598
rievam@gmail.com

Enderby

Murray Rossworn, M.B.A., C.A.

Rossworn Henderson LLP
Box 705,
Enderby, BC V0E 1V0
Tel: 250-838-7337 fax: 250-838-2144
mr@rhllp.ca

Tier 2 specialization: business strategy, financial management, succession planning, business structure and risk management.

Kamloops/Pritchard/Monte Lake

Jane H. Kerner, B.Sc., P.Ag.

P.O. Box 321
Pritchard, BC V0E 2P0
Ph: 250-577-3727 fax: 250-577-3728 cell: 250-682-0975
janekerner@yahoo.ca

Tier 2 specialization: marketing strategy, succession planning, risk management, value added ventures, business strategy, production economics, financial management and other areas as requested.

Kelowna

Phyllis Cartier, M.Sc., C.G.A.

Cartier & Company, CGA
#103 - 347 Leon Avenue
Kelowna, BC V1Y 8C7
Ph: 250-763-9335 fax: 778-478-0188
cartierp@cartierco.com

Tier 2 specialization: business strategy, value added ventures, business structure, financial management, succession planning.

Vernon

Doug Stevenson

13004 Kinloch Dr.
Coldstream, BC V1B 1C2
Ph: 250-558-0185 fax: 250-558-0184 cell: 250-306-3131
djstevenson4@shaw.ca

Tier 2 specialization: financial planning, production economics, risk management, succession planning.

Howard Joynt, P.Ag.

11408 Priest Valley Drive
Coldstream, BC V1B 1B5
Phone 250-549-2818
hwjoynt@hotmail.com

Tier 2 specialization: business plans: production, investment, and financial; for start-up farms, small farms, organic farms. First steps in succession plans and family business arrangements. Economic, financial and business enterprise analysis. First Nations: band resource analysis and agriculture business plans and individual farm plans.

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LIST OF ELIGIBLE CONSULTANTS

North Central/Peace River Region

Vanderhoof

Mary Funk

P.O. Box 2246
Vanderhoof, BC V0J 3A0
Ph: 250-567-6718
mary_funk@cflca.com

Tier 2 specialization: TBA

Hines Creek, AB

Peter Frixel, B.Comm

Box 522
Hines Creek, AB T0H 2A0
Ph/Fax: 780-494-2467 cell: 780-251-0270
Peter_fr@abnorth.com

Tier 2 specialization: risk assessment, business strategies and accounts in financial difficulty, diversification of farm income and value added, beginning farm operations, and succession planning issues.

Lower Mainland Region

Chilliwack

Neal Diamond

The Family Furrow/Corpwell Consulting Ltd.
9699 McLeod Road
Chilliwack, BC V2P 6H4
Ph: 778-240-8140
neal@corpwellconsulting.com

Tier 2 specialization: marketing strategy, business strategy, and succession planning.

Jack Reams, P.Ag., CAC

44704 Cumberland Avenue
Chilliwack, BC V2R 3B6
Ph: 604-858-1715 cell: 604-302-4033
marlene_reams@telus.net

Tier 2 specializations: business strategy, marketing strategy, production economics, financial management, risk management, value added ventures.

Jim J. Soldan

The Family Furrow / The Canadian Family Business Institute Ltd.
9699 McLeod Rd.
Chilliwack, BC V2P 6H4
Ph: 604-794-7186
soldanff@telus.net

Tier 2 specialization: human resources and succession planning.

Surrey/Whiterock

Don Cameron

1203 Finlay Street
White Rock, BC V4B 5H5
Ph: 604-535-5282 or 1-888-535-5282 fax: 604-535-9610
don.cameron@telus.net

Tier 2 specialization: business strategy, marketing strategy, human resources, succession planning and value-added ventures.

Rob Spicer

7200-216th Street
Langley, BC V3A 4R7
Ph: 604-657-8044
rob.spicer@hotmail.com

Tier 2 specialization: business strategy, marketing strategy, production economics, financial management, succession planning, business structure and risk management, value added venture.

Lawrence E. Hurd

13048 Marine Drive
Surrey, BC V4A 1E4
Ph / fax: 604-542-2772
lhurd@telus.net

Tier 2 specialization: business planning, succession planning, production economics and financial management.

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LIST OF ELIGIBLE CONSULTANTS

Lower Mainland Region cont'd

Vancouver

Cheryl Davie

6389 120 St., PO Box 98010

Delta, BC V4E 3M9

Ph: 604-630-3745 fax: 604-638-0795

Abbotsford (mobile): 604-309-2030

info@cheryldavie.com

www.cheryldavie.com

Tier 2 specialization: business strategy, marketing strategy, value added ventures, succession planning and business structure, cost of production.

Vancouver Island Region

Courtenay

William Musto

1927 Left Road

Courtenay, BC V9J 1V5

Ph/fax: 250-330-0503 cell: 250-334-6413

wam@island.net

Tier 2 specialization: business strategy, marketing strategy, production economics, human resources financial management, business structure, risk assessment and value-added ventures.

Gary Rolston, P.Ag.

From the Ground Up

PO Box 30030

Courtenay, BC V9N 9H8

Ph/fax: 250-334-3440 cell: 250-792-2056

grolston@telus.net

Tier 2 specialization: business strategy, production economics, financial management, succession planning, business structure and risk management.

Cowichan Bay

Grant Henry

1995 Bartlett Road

Cowichan Bay, BC.VOR 1N1

Ph: 250-748-0574

Gmhenry@shaw.ca

Tier 2 specialization: business strategy, marketing strategy, production economics, human resources, financial management, succession planning, business structure, risk management and value added ventures.

Duncan

Barry Remus

2475 Timbercrest Drive

Duncan, BC V9L 5G7

bdremus7@shaw.ca

Tier 2 specialization: business strategy, marketing strategy, financial management, risk management, succession planning, business structure and value added ventures.

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Vancouver Island Region Cont'd

Victoria

Tom Hobby

SCR Management Inc.
The Sayward Building
1207 Douglas Street - Suite # 321
Victoria, B.C. V8W 2E6
Ph: 250-413-3138 or 1-877-482-3399
Fax: 888-496-3445 cell: 250-588-4623
tomhobby@sustainingcreation.com

Tier 2 specialization: business strategy, marketing strategy, production economics, financial management, business structure, risk management and value added ventures.

Laurie K. Renwick

#13-1030 Hulford Street
Victoria, BC V8X 3B6
Ph. 250-590-3333 fax: 250-590-3310
lrenwick@shaw.ca

Tier 2 specialization: business strategy, marketing strategy, production economics, human resources, financial management, risk management, succession planning and business structure.

For further information please contact:

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B.C. Ministry of Agriculture
2501 – 14th Avenue Vernon BC V1T 8Z1
Phone: 250 260-4610 Toll Free: 1 877 702-5585 Fax: 250 260-4602
Website: www.al.gov.bc.ca/busmgmt/index.htm

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