



ATTENTION ALL Producers and Growers

Family Farm Business Succession Planning



*Improving farm family communications
and managing farm business transitions.*

2012 SEMINAR SERIES

Chilliwack
Langley
Nanaimo

February 9 (Thursday)
February 14 (Tuesday)
February 16 (Thursday)

Best Western Rainbow Country Inn
Holiday Inn Express® & Suites
Coast Bastion Inn

PROGRAM SPEAKERS



Patrick O'Brien, DVM, FMA, CIM holds a Doctor of Veterinary Medicine and designations as a Financial Management Advisor and a Chartered Investment Manager. He writes articles on financial topics for the BC Holstein News and gives seminars in conjunction with professionals in law and accounting for investment and business succession. His desire to provide an all inclusive financial program has guided him to his vision of creating and providing a financial advocacy services platform for his clients. *Patrick is at all 3 Workshops*

Jim Soldan, B.Sc. Ag., P.Ag., C.A.F.A., after serving as a District Agriculturist with the Alberta Government for nearly twenty years, Jim left to pursue full time work in the “People” part of Family Business. He started THE FAMILY FURROW and The Canadian Family Business Institute Ltd. where the focus is on training and educating family teams in effective communication / relationships, negotiation, mediation, counselling, coaching, succession, transition and developing ‘operational guidelines’ for the family business team. His work with farm families for over 30 years continues to feed Jim’s passion for this work. *Jim is at all 3 Workshops*

Ron Kelly, LLB was born in Vancouver in 1954 and grew up in Abbotsford. He obtained his Bachelor of Arts (BA) in Political Science in 1976 and his Bachelor of Laws (LLB) in 1979, both from the University of British Columbia. He articulated with Baker Newby LLP in 1979 and has been with the Firm ever since. *Ron is at the Chilliwack session only*

Dave Cesmystruk, CA came to Abbotsford 14 years ago as a tax specialist and has continued to practice tax at national firms since that time, culminating in being named Regional Tax Leader for MNP office in the Fraser Valley. He has been a member of the MNP Agriculture Team in the Fraser Valley since joining the firm. *Dave is at the Chilliwack session only*

John Becker, LLB, is the founder of the law firm, Becker & Company. Becker & Company has been helping businesses and individual clients in the Pitt Meadows, Maple Ridge, the Tri-Cities and surrounding regions for over 30 years. Currently John focuses his practice on corporate commercial, real estate and succession planning matters and enjoys working with entrepreneurs, developers, real estate professionals and private individuals who require reliable responsive legal counsel. John is a member of the Canadian Association of Farm Advisors and has been accepted into the UBC - Sauder School of Business – Family Enterprise Advisor Program. *John is at the Langley session only*

Keith Vincent, CA and Tax Partner with MNP LLP based in their Surrey office. Over his 17 years of public practice, including the past 7 in the Fraser Valley, he has focused on the estate and tax planning issues affecting Canadian owner-managed businesses, from the decision on structuring the start-up to the sale to the next generation, and the various stages in between. *Keith is at the Langley session only*

Alladin Versi, FCMA, CFM is a Taxation Specialist with the MNP LLP, and heads up the firm’s tax group for the Vancouver Island region, which provides taxation services to the MNP’s offices in Nanaimo, Courtenay, Campbell River and Cowichan. He has been specializing in taxation for more than 20 years and takes pride in helping clients minimize, avoid and defer taxes. He has advised farmers and agribusinesses in British Columbia and Alberta for more than 15 years, bringing with him an in-depth knowledge of complex taxation matters unique to the agriculture industry. *Alladin is at the Nanaimo session only*

Nanaimo lawyer TBA

PROGRAM OUTLINE

9:00 a.m. to 9:30 a.m.	Registration (coffee and muffins)
9:30 a.m. to 12:00 p.m.	Morning Session
12:00 p.m. to 1:00 p.m.	Lunch (included in registration)
1:00 p.m. to 3:30 p.m.	Afternoon Session

DATES AND LOCATIONS

February 9, 2012 (Thursday)

Chilliwack Best Western Rainbow Country Inn, 43971 Industrial Way, 604-795-3828

February 14, 2012 (Tuesday)

Langley Holiday Inn Express® & Suites Langley, 8750 204th Street, 604-882-2000

February 16, 2012 (Thursday)

Nanaimo Coast Bastion Inn, 11 Bastion Street, 250-753-2977

REGISTRATION INFORMATION

- Important:** Preregistration highly recommended.
Space available on a first-come, first-served basis.
- Open to:** All BC producers and growers.
- Includes:** Access to seminar and planning materials including the publication Family Farm Business Succession Plan Checklistapproaching the porcupine.
Lunch (guaranteed only if registration fee received 7 days prior to seminar).

Registration Fees: *Non refundable after February 6, 2012*

Producers/Growers:

- \$20/person for first 3 members of same family
- \$60/family if 4 or 5 members from same family
- \$80/family if 6 or 7 members from same family
- \$100/family if 8 to 10 members from same family

Instructions:

Complete the attached Registration Form and mail along with cheque (made payable to):

BC Pork Producers Association
P.O. Box 8000 – 280, Abbotsford, BC V2S 6H1

Enquires: Contact Dianne Driessen by phone 604-897-9252 or email ddriessen@telus.net

REGISTRATION FORM

Name(s) of registrant(s) – list all

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Full Mailing Address: _____

Telephone: _____ **Fax:** _____

Email: _____

Registration Fees: *Non refundable after February 6, 2012*

Producers/growers

- if 1-3 family members, then: _____ # members X \$20/person = \$ _____
- if 4-5 family members, then just remit the family rate of: \$60/family = \$ _____
- if 6-7 family members, then just remit the family rate of: \$80/family = \$ _____
- if 8-10 family members, then just remit the family rate of: \$100/family = \$ _____

Location: *Tick one.*

Chilliwack Langley Nanaimo

Make cheque payable to: BC Pork Producers Association

Mail registration & cheque to: BC Pork Producers Association
P.O. Box 8000 – 280
Abbotsford, B.C. V2S 6H1

All enquiries, please contact: Dianne Driessen @ 604-897-9252 or ddriessen@telus.net



SEMINAR OBJECTIVES

For most farm families planning for succession is the toughest and most critical challenge they face. Yet succession planning can also be a great opportunity to maximize opportunities and once the plan is finalized, there is the satisfaction of knowing that the best effort has been made to meet the needs, goals and wishes of everyone involved.

Succession Planning takes more than a few days, in many cases it may take several years to finalize. There is a lot of discussion and information gathering to be done and having some tools and insight into the process will help.

At the end of the workshops, participants will have an understanding of a process that will assist them with information gathering, goal setting as well as information on Tax Tools and Issues, Business Arrangements, Life Interests, Security, Methods of Owning Property, Will Planning and Life Insurance.

ACKNOWLEDGEMENTS

The BC Agri-Food Business Development Program, funded under the Growing Forward bilateral agreement between the Province of BC (Ministry of Agriculture) and Agriculture and Agri-Food Canada, is the primary financial contributor to this Seminar Series.

The BC Pork Producers Association (BCPPA) has graciously agreed to provide administrative support in the handling of finances, registrations, promotions, and necessary arrangements with all meeting locations.

The cover photo was provided compliments of CAFA – the only national network of Certified Agricultural Farm Advisors with the expertise to assist farm families and businesses. CAFA has chapters of professional farm advisors across the country including British Columbia (www.cafanet.com).